

MANZANITA FAMILY FACULTY ORGANIZATION
 TREASURER'S FUNDRAISING REPORT
 AS OF Oct. 06, 2017

FUNDRAISING ACTIVITIES:	YTD Actual	Annual Budget	Variance (Positive # = Better than Budgeted)	Notes
AMAZON (SMILE.AMAZON.COM)	\$ 155.33	\$ 375.00	\$ (219.67)	Earn .5% for Manzanita by shopping at smile.amazon.com. Register and select Manzanita Family Faculty Organization as your charitable organization. Must start your shopping at that address when you purchase.
E-SCRIP/SHOPPING INCOME	\$ 44.34	\$ 300.00	\$ (255.66)	Online shopping sites and local merchants that give back a percentage of purchases to Manzanita. Escript online shopping mall (hundreds of retailers offering various percentages. Register, designate Manzanita Elementary School as organization and start purchases at escript.com); Mabel's Labels - 20%, Mighty Nest - 15% (select school before each purchase). NEW - Benefit Mobile (benefit.mobile.com) - buy digital gift cards for immediate redemption online or in-store (earn up to 20%).
FRY'S INCOME	\$ 146.71	\$ 650.00	\$ (503.29)	Fry's Community Rewards Program that earns money for Manzanita. To participate, register Fry's VIP card at www.fryscommunityrewards.com, designate Manzanita Elementary School as organization (#66275), use registered VIP card when making purchases at Fry's and Manzanita will earn a percentage of the \$500,000 that Fry's gives away every 13 weeks. The amount earned is based on the number of families participating and the total amount in purchases. Participants must re-enroll annually in August.
BOX TOPS	\$ -	\$ 1,800.00	\$ (1,800.00)	Clip and save official coupons from Box Tops products to raise money (10 cents each). Details at btfe.com. Friendly, fun competition with prizes for top-earning class and individuals. Collections in Oct., Feb. and May; checks come in Dec./Jan. & Apr.
SUBTOTAL COMMUNITY PARTNERS/SHOPPING INCOME	346.38	3,125.00	(2,778.62)	

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Read-A-Thon (NET)*	\$ -	\$ 5,438.50	\$ (5,438.50)	Budgeted PROFIT. Read-A-Thon
DESERT DASH INCOME (NET)	\$ 6,184.40	\$ 7,000.00	\$ (815.60)	Budgeted PROFIT. Budgeted income is \$12,000 and budgeted expense is \$5,000. Fun Run in Sabino Canyon occurred on Oct. 21st. Income consists of t-shirt sales, sponsorships and dine out; expenses consist of t-shirts, banner & event expenses, medals and snacks. Received \$3,500 in sponsorships and donations and t-shirt sales appx. \$6,991. (\$10,491-\$4,306.60=\$6,184.94)
EDUKIT INCOME	\$ 1,268.32	\$ 1,400.00	\$ (131.68)	Online school supplies shopping site that collects \$5.00 per kit for Manzanita, plus an optional donation. We received a check for \$2,168.32 which consisted of \$910 of optional donations. \$910 will be donated to Manzanita to purchase school supplies.
FALL BOOK FAIR (NET)	\$ -	\$ 4,000.00	\$ (4,000.00)	Budgeted PROFIT.
SPRING BOOK FAIR (NET)		\$ 3,500.00	\$ (3,500.00)	Budgeted PROFIT.
MUSTANG BUCKS	\$ 24,640.00	\$ 26,000.00	\$ (1,360.00)	Primary Fundraiser for all FFO Supported Programs, Activities & Events. Suggested donation of \$100 per student. Covers field trips and enrichment activities that are not funded by the State of Arizona.
SCHOOL PICTURE INCOME		\$ 1,900.00	\$ (1,900.00)	Commission payment that we receive from Inter-State Studios. Will receive a check in the fall.
YEARBOOK (NET)		\$ 2,991.50	\$ (2,991.50)	Budgeted PROFIT. A collection of photos and memories that is published and sold at the end of the school year.
FUNDRAISING TOTALS	\$ 32,439.10	\$ 55,355.00	\$ (22,915.90)	

*NET (Income less Expenses)

Note: These totals represent year-to-date activity only and not the entire budget, all activity, or all anticipated activity. They have been extracted from the year-to-date income statement. Please see attached report for the entire year's activity, annual budget and totals.