

MANZANITA FAMILY FACULTY ORGANIZATION
 TREASURER'S FUNDRAISING REPORT
 AS OF Dec. 01, 2016

FUNDRAISING ACTIVITIES:	YTD Actual	Annual Budget	Variance (Positive # = Better than Budgeted)	Notes
AMAZON (SMILE.AMAZON.COM)	\$ 178.23	\$ 300.00	\$ (121.77)	Earn .5% for Manzanita by shopping at smile.amazon.com. Register and select Manzanita Family Faculty Organization as your charitable organization. Must start your shopping at that address when you purchase. <i>Received a credit for \$109.23 on 11/07/16.</i>
E-SCRIP/SHOPPING INCOME	251.96	100.00	\$ 151.96	Online shopping sites and local merchants that give back a percentage of purchases to Manzanita. Escrip online shopping mall (hundreds of retailers offering various percentages. Register, designate Manzanita Elementary School as organization and start purchases at escrip.com); Mabel's Labels - 20%, Mighty Nest - 15% (select school before each purchase). NEW - Benefit Mobile (benefit.mobile.com) - buy digital gift cards for immediate redemption online or in-store (earn up to 20%). <i>Received a check for \$50 from Brighton La Encantada. Received \$87.81 on 11/28/16</i>
FRY'S INCOME	374.05	750.00	\$ (375.95)	Fry's Community Rewards Program that earns money for Manzanita. To participate, register Fry's VIP card at www.fryscommunityrewards.com, designate Manzanita Elementary School as organization (#66275), use registered VIP card when making purchases at Fry's and Manzanita will earn a percentage of the \$500,000 that Fry's gives away every 13 weeks. The amount earned is based on the number of families participating and the total amount in purchases. Participants must re-enroll annually in August.
BOX TOPS	-	2,000.00	\$ (2,000.00)	Clip and save official coupons from Box Tops products to raise money (10 cents each). Details at btfe.com. Friendly, fun competition with prizes for top-earning class and individuals. Collections in Oct., Feb. and May; checks come in Dec./Jan. & Apr. Earned \$579 from fall collection. <i>Should receive a check in Dec. for \$1,173.30 (\$414 for May Collection & \$578 for fall collection, \$56.50 Hanes) Dena herself earned up \$108 from shopping at Sam's</i>
SUBTOTAL COMMUNITY PARTNERS/SHOPPING INCOME	804.24	3,150.00	(2,345.76)	

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CARNIVAL INCOME (NET)*	-	3,500.00	\$ (3,500.00)	Budgeted PROFIT. March 5 - Budgeted income has typically been \$12,500 and budgeted expense \$9,000. Another "Spring Event" may replace the carnival, depending on volunteers to chair.
DESERT DASH INCOME (NET)	6,996.74	7,000.00	\$ (3.26)	Budgeted PROFIT. Budgeted income is \$13,000 and budgeted expense is \$6,000. Fun Run in Sabino Canyon occurred on Oct. 22nd. Income consists of t-shirt sales, sponsorships and dine out; expenses consist of t-shirts, banner & event expenses, such as medals and snacks. Received \$386.32 from Sweet Tomatoes and \$72.45 from <i>Beyond Bread Dine Out</i> . Sponsorship and donations were \$3820 and t-shirt sales appx. \$7400.
EDUKIT INCOME	2,222.83	1,000.00	\$ 1,222.83	Online school supplies shopping site that collects \$5.00 per kit for Manzanita, plus an optional donation. Assumed approximately 30% will use in the first year (30% of 600 students) plus optional donations. We received a check for \$2222.83 which consisted of \$940 of optional donations.
FALL BOOK FAIR (NET)		4,000.00	\$ (4,000.00)	Budgeted PROFIT. November 15 - 18 - Budgeted Income \$22,000; Budgeted Expense \$18,000. Cash and check deposit revenue totaled \$9,000 and waiting for an invoice from Scholastic and other expenses to be paid. Projected profit \$4,000. Big Thanks to Lisa and Christine!!!
SPRING BOOK FAIR (NET)		3,500.00	\$ (3,500.00)	Budgeted PROFIT. March 28-31 - Budgeted Income \$20,000; Budgeted Expense \$16,500.
MUSTANG BUCKS	21,498.69	28,000.00	\$ (6,501.31)	Primary Fundraiser for all FFO Supported Programs, Activities & Events. Suggested donation of \$100 per student. Covers field trips and enrichment activities that are not funded by the State of Arizona. Dough-nation for Doughnuts raised about \$1,460 in cash, check, and PayPal credits. We are about \$5,300 away from our goal of \$28,000.
SCHOOL PICTURE INCOME	1,799.00	2,100.00	\$ (301.00)	Commission payment that we receive from Inter-State Studios. Received a check for \$1,799 from Inter-State Studio and Publishing Co. Hopefull, we will make the difference in the picture
YEARBOOK (NET)		2,125.00	\$ (2,125.00)	Budgeted PROFIT. A collection of photos and memories that is published and sold at the end of the school year. Estimating sales of approximately 425 yearbooks (most at \$25 each; late yearbooks at \$30 each). Cost approx. \$20-\$22 each. Yearbooks are sold online through the Inter-State website only; extra "late yearbooks" are available for purchase in the office (approximately 50-60 copies) with priority given to 5th graders.

FUNDRAISING TOTALS @ 12/01/16 \$ 33,321.50 \$ 54,375.00 \$ (21,053.50)

*NET (Income less Expenses)

Note: These totals represent year-to-date activity only and not the entire budget, all activity, or all anticipated activity. They have been extracted from the year-to-date income statement. Please see attached report for the entire year's activity, annual budget and totals. Please contact the FFO President, Melissa Royer, at manzanitaffo@manzanitaffo.org with any questions or concerns.

MANZANITA FAMILY FACULTY ORGANIZATION

YTD ACTUALS VS. ANNUAL BUDGET - AS OF 12/01/16

July 2016 - June 2017

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
INCOME			
AMAZON	178.23	300.00	-121.77
BOX TOPS INCOME		2,000.00	-2,000.00
CARNIVAL INCOME		12,500.00	-12,500.00
DESERT DASH INCOME	11,670.77	13,000.00	-1,329.23
DONATIONS & MISC		130.00	-130.00
E-SCRIP INCOME	251.96	100.00	151.96
EDUKIT INCOME	2,222.83	1,000.00	1,222.83
FALL BOOK FAIR INCOME	9,303.82	22,000.00	-12,696.18
FIFTH GRADE TRIP INCOME	20,000.00	21,600.00	-1,600.00
FRY'S	374.05	750.00	-375.95
INTEREST INCOME	1.67	0.00	1.67
MUSTANG BUCKS	21,498.69	28,000.00	-6,501.31
SCHOOL PICTURE INCOME	1,799.00	2,100.00	-301.00
SPRING BOOK FAIR INCOME		20,000.00	-20,000.00
THIRD GRADE TRIP INCOME	4,420.00	10,260.00	-5,840.00
Uncategorized Income	0.30		0.30
YEARBOOK INCOME		10,625.00	-10,625.00
Total Income	\$71,721.32	\$144,365.00	\$ -72,643.68
EXPENSES			
ART SHOW EXPENSES		300.00	-300.00
BACK TO SCHOOL WEEK	306.18	300.00	6.18
BEN'S BELLS	313.19	650.00	-336.81
BOX TOPS EXPENSE	159.24	200.00	-40.76
BUS DRIVER APPRECIATION		120.00	-120.00
CARNIVAL EXPENSES		9,000.00	-9,000.00
CLASS ROOM FUNDING	3,761.80	10,000.00	-6,238.20
DESERT DASH EXPENSES	4,674.03	6,000.00	-1,325.97
ENRICHMENT PROGRAM	7,512.39	27,000.00	-19,487.61
FALL BOOK FAIR EXPENSES	114.91	18,000.00	-17,885.09
FIFTH GRADE RECOGNITION		1,100.00	-1,100.00
FIFTH GRADE TRIP EXPENSES	19,976.49	21,600.00	-1,623.51
FOUNDATION REQUESTS		1,000.00	-1,000.00
INTOUCH FEES	1,125.36	1,800.00	-674.64
LIBRARY	1,133.10	2,250.00	-1,116.90
MILER'S CLUB	149.95	400.00	-250.05
MUSTANG BUCKS EXPENSES	228.62	500.00	-271.38
OFFICE SUPPLIES (FFO)	533.31	800.00	-266.69
OFFICE SUPPORT	150.00	500.00	-350.00
PLAYGROUND BALLS		350.00	-350.00
POSTAGE		150.00	-150.00
PRESIDENT'S FUND		150.00	-150.00
PRINCIPAL'S DISCRETIONARY FUND	357.07	1,000.00	-642.93

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
REFRESHMENTS	365.69	775.00	-409.31
SIGNAGE/BANNERS	28.58	150.00	-121.42
SITE COUNCIL		500.00	-500.00
SPECIAL REQUESTS	227.06	0.00	227.06
SPELLING BEE	145.00	150.00	-5.00
SPRING BOOK FAIR EXPENSES		16,500.00	-16,500.00
STAFF APPRECIATION		2,250.00	-2,250.00
STAFF DEVELOPMENT	826.55	1,000.00	-173.45
STATUTORY AGENT	10.00	10.00	0.00
TAX PREPARATION		950.00	-950.00
THIRD GRADE TRIP EXPENSE		10,260.00	-10,260.00
Uncategorized Expense	0.30		0.30
VARIETY SHOW		150.00	-150.00
YEARBOOK EXPENSES		8,500.00	-8,500.00
Total Expenses	\$42,098.82	\$144,365.00	\$ -102,266.18
NET OPERATING INCOME	\$29,622.50	\$0.00	\$29,622.50
OTHER INCOME			
OTHER INCOME	27.90		27.90
PETTY CASH REFUND	2,696.00		2,696.00
Total Other Income	\$2,723.90	\$0.00	\$2,723.90
OTHER EXPENSES			
PETTY CASH FOR EVENTS	2,696.00		2,696.00
Total Other Expenses	\$2,696.00	\$0.00	\$2,696.00
NET OTHER INCOME	\$27.90	\$0.00	\$27.90
NET INCOME	\$29,650.40	\$0.00	\$29,650.40