

MANZANITA FAMILY FACULTY ORGANIZATION
TREASURER'S FUNDRAISING REPORT
AS OF APRIL 22, 2016

FUNDRAISING ACTIVITIES:	YTD Actual	Annual Budget	Amount "To Go"	Notes
AMAZON	\$ 303.87	\$ 500.00	\$ 196.13	Earn .5% for Manzanita by shopping at smile.amazon.com . Register and select Manzanita Family Faculty Organization as your charitable organization. Must start your shopping at that address when you purchase (get 1.2% on Amazon purchases through eScrip - see below. Purchases made on iPhone/iPad not eligible on eScrip but are on Smile).
BOX TOPS	1,353.30	2,800.00	1,446.70	Preparing for the final collection of the school year. Spring collection earned \$613.90, about the same as the Fall collection; Clip Official Coupons off Products with the Pencil Logo (btfe.com). Receive 10 cents each. Fun contest - class and individual prizes. Collections in Oct., Feb. and May; checks come in Dec./Jan. & Apr.
CARNIVAL INCOME*	5,232.09	3,500.00	(1,732.09)	Figures shown are the actual and budgeted PROFIT. Budgeted income was \$12,500 and budgeted expense was \$9,000 (\$3,500 budgeted profit). Both income and expenses were higher this year but resulted in actual profit of \$5,232.09 -- \$1,732 better than budgeted. Sponsorships \$6,950; cake walk donations \$420, ticket sales \$6,696, silent auction \$1,000; food vendors \$542.
DESERT DASH INCOME*	7,733.37	6,350.00	(1,383.37)	Fun Run in Sabino Canyon occurred on Oct. 24th - Income of \$13,026 for t-shirt sales, sponsorships and Chipotle dine out; expenses of \$5,293 for t-shirts, banner & event expenses. Budgeted income was \$13,000 and budgeted expense was \$6,650. Chipotle Dine Out earned \$586.41. Still have t-shirts to sell - now selling for \$10 in the office.
E-SCRIP/FRY'S	1,909.62	2,000.00	90.38	Shopping programs that earn money for Manzanita (online shopping at escrip.com and grocery shopping at Fry's Food). Register VIP card at frysfood.com. Must designate Manzanita Family Faculty Organization as your charity for both programs; escrip earnings - \$1,288.56; Fry's - \$621.06. See Note in Amazon fundraiser re iPhone/iPad purchases. Make purchases through Smile.amazon.com if using iPhone or iPad (for Amazon purchases only).
FALL BOOK FAIR*	4,302.49	4,000.00	(302.49)	November 17 - 20 - Budgeted Income \$22,000 (Actual \$21,903.12); Budgeted Expense \$18,000 (Actual \$17,600.63).
SPRING BOOK FAIR*	-	3,500.00	3,500.00	April 19 - 22 - Ends at noon today. Budgeted Income is \$20,000; Expense is \$16,500.
MUSTANG BUCKS	25,608.00	30,000.00	4,392.00	Primary Fundraiser for all FFO Supported Programs, Activities & Events. Suggested donation of \$100 per student. El Charo dine out at Oracle & Magee location this Wed. to benefit Mustang Bucks (giving 10%) **Discounted items/happy hour not included; will still have approximately \$4,000 to go!
TARGET	1,932.40	2,800.00	867.60	Program is ending in May 2016. Received check for \$1,932.40 and have accumulated \$458.26 towards our last payment to be received in May for Feb. to May earnings. Earned 1% for REDcard credit or debit purchases. Manzanita's total earnings through the Take Charge of Education program was \$15,124.57.
SCHOOL PICTURE INCOME	2,119.00	2,100.00	(19.00)	Commission payment that we receive from Inter-State.
YEARBOOK	-	10,600.00	10,600.00	Our yearbook order has been placed through Inter-state. Sales of \$9,565 through Inter-State not yet received. Ordered 430 copies. We have approximately 50 extra copies that are available in the office for \$30 on a first-come/first serve basis. Yearbooks will be delivered in May. Sold approx. 425 yearbooks last year @ \$25; budgeted profit is \$2,100 for 2015-2016.

FUNDRAISING TOTALS @ 04/22/2016 \$50,494.14 \$68,150.00 \$17,655.86

*NET (Income less Expenses)

Note: These totals represent year-to-date activity only and not the entire budget, all activity, or all anticipated activity. They have been extracted from the year-to-date income statement. Please see attached report for the entire year's activity, annual budget and totals. Please contact the FFO Treasurer, Dena Burnside, at bdburnside2@gmail.com with any questions or concerns.

MANZANITA FAMILY FACULTY ORGANIZATION
BUDGET VS. ACTUALS: 2015/2016 BUDGET - FY16 P&L
 July 2015 - June 2016

Actuals as of 4/22/16; Budget is Annual Budget

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Income			
AMAZON	303.87	500.00	-196.13
BOX TOPS INCOME	1,353.30	2,800.00	-1,446.70
CARNIVAL INCOME	16,792.85	12,500.00	4,292.85
DESERT DASH INCOME	13,026.41	13,000.00	26.41
DONATIONS & MISC	131.20	250.00	-118.80
E-SCRIP INCOME	1,288.56	2,000.00	-711.44
FALL BOOK FAIR INCOME	21,903.12	22,000.00	-96.88
FIFTH GRADE TRIP INCOME	24,450.00	24,000.00	450.00
FRY'S	621.06		621.06
INTEREST INCOME	3.55	0.00	3.55
MUSTANG BUCKS	25,608.00	30,000.00	-4,392.00
SCHOOL PICTURE INCOME	2,119.00	2,100.00	19.00
SPRING BOOK FAIR INCOME		20,000.00	-20,000.00
TARGET INCOME	1,932.40	2,800.00	-867.60
THIRD GRADE TRIP INCOME	8,775.00	10,260.00	-1,485.00
YEARBOOK INCOME		10,600.00	-10,600.00
Total Income	\$118,308.32	\$152,810.00	\$ -34,501.68
Expenses			
ART SHOW EXPENSES	97.53	300.00	-202.47
BACK TO SCHOOL WEEK	236.29	600.00	-363.71
BANK CHARGES	-21.93	1,675.00	-1,696.93
BEN'S BELLS	551.52	750.00	-198.48
BOX TOPS EXPENSE	55.39	250.00	-194.61
CARNIVAL EXPENSES	11,560.76	9,000.00	2,560.76
CLASS ROOM FUNDING	6,589.19	10,000.00	-3,410.81
DESERT DASH EXPENSES	5,293.04	6,650.00	-1,356.96
ENRICHMENT PROGRAM	27,661.39	29,000.00	-1,338.61
FALL BOOK FAIR EXPENSES	17,600.63	18,000.00	-399.37
FIFTH GRADE RECOGNITION	106.21	3,200.00	-3,093.79
FIFTH GRADE TRIP EXPENSES	20,740.56	24,000.00	-3,259.44
FORGOTTEN LUNCH SNACKS		250.00	-250.00
FOUNDATION REQUESTS	3,000.00	250.00	2,750.00
INTOUCH FEES	52.18		52.18
LIBRARY	1,990.53	2,250.00	-259.47
MILER'S CLUB		200.00	-200.00
MUSTANG BUCKS EXPENSES	403.36	800.00	-396.64
OFFICE SUPPLIES (FFO)	678.51	400.00	278.51
OFFICE SUPPORT	90.00	500.00	-410.00
PLAYGROUND BALLS		1,250.00	-1,250.00
POSTAGE		65.00	-65.00
PRESIDENT'S FUND		150.00	-150.00
PRINCIPAL'S DISCRETIONARY FUND	494.88	1,000.00	-505.12

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
PRINCIPAL'S LUNCHES		50.00	-50.00
REFRESHMENTS	473.36	350.00	123.36
SITE COUNCIL		500.00	-500.00
SPECIAL REQUESTS	1,024.02	0.00	1,024.02
SPELLING BEE	136.00	150.00	-14.00
SPRING BOOK FAIR EXPENSES	232.49	16,500.00	-16,267.51
STAFF APPRECIATION	79.31	2,250.00	-2,170.69
STAFF DEVELOPMENT	877.72	2,000.00	-1,122.28
STATUTORY AGENT	10.00	10.00	0.00
TAX PREPARATION	950.00	1,350.00	-400.00
THIRD GRADE TRIP EXPENSE	8,775.00	10,260.00	-1,485.00
VARIETY SHOW		350.00	-350.00
YEARBOOK EXPENSES		8,500.00	-8,500.00
Total Expenses	\$109,737.94	\$152,810.00	\$ -43,072.06
Net Operating Income	\$8,570.38	\$0.00	\$8,570.38
Other Income			
OTHER INCOME	292.90		292.90
PETTY CASH REFUND	2,620.00		2,620.00
Total Other Income	\$2,912.90	\$0.00	\$2,912.90
Other Expenses			
OTHER EXPENSE	141.12		141.12
PETTY CASH FOR EVENTS	3,640.00		3,640.00
Total Other Expenses	\$3,781.12	\$0.00	\$3,781.12
Net Other Income	\$ -868.22	\$0.00	\$ -868.22
Net Income	\$7,702.16	\$0.00	\$7,702.16

Thursday, Apr 21, 2016 09:39:34 PM PDT GMT-7 - Cash Basis