

MANZANITA FAMILY FACULTY ORGANIZATION  
TREASURER'S FUNDRAISING REPORT  
AS OF MARCH 18, 2016

FUNDRAISING ACTIVITIES:	YTD Actual	Annual Budget	Amount "To Go"	Notes
<b>AMAZON</b>	\$ 303.87	\$ 500.00	\$ 196.13	Earn .5% for Manzanita by shopping at <a href="http://smile.amazon.com">smile.amazon.com</a> . Register and select Manzanita Family Faculty Organization as your charitable organization. Must start your shopping at that link when you purchase (get 1.2% on Amazon purchases through eScrip - see below. Purchases made on iPhone/iPad not eligible on eScrip but are on Smile).
<b>BOX TOPS</b>	1,353.30	2,800.00	1,446.70	Finishing up Spring collection/contest - will earn approximately \$600.00, about the same as the Fall collection; Clip Official Coupons off Products with the Pencil Logo ( <a href="http://btfe.com">btfe.com</a> ). Receive 10 cents each. Fun contest - class and individual prizes. Collections in Oct., Feb. and May; checks come in Dec./Jan. & Apr.
<b>CARNIVAL INCOME*</b>	5,125.09	3,500.00	(1,625.09)	<b>Figures shown are the actual and budgeted PROFIT.</b> Budgeted income was \$12,500 and budgeted expense was \$9,000 (\$3,500 budgeted profit). Both income and expenses were higher this year but resulted in actual profit of \$5,125.09 -- over \$1,600 better than budgeted. Sponsorships of almost \$7,000, cake walk donations of over \$420, ticket sales of approx. \$7,000. Still waiting for a few payments from food vendors so profit will go up slightly.
<b>DESERT DASH INCOME*</b>	7,733.37	6,350.00	(1,383.37)	Fun Run in Sabino Canyon occurred on Oct. 24th - Income of \$13,026 for t-shirt sales, sponsorships and Chipotle dine out; expenses of \$5,293 for t-shirts, banner & event expenses. Budgeted income is \$13,000 and budgeted expense is \$6,650. Chipotle Dine Out earned \$586.41. <b>Still have t-shirts to sell - now selling for \$10 in the office (checks payable to FFO).</b>
<b>E-SCRIP/FRY'S</b>	1,403.96	2,000.00	596.04	<b>Shopping programs that earn money for Manzanita</b> (online shopping at <a href="http://escrip.com">escrip.com</a> and grocery shopping at Fry's Food). Register VIP card at <a href="http://frysfood.com">frysfood.com</a> . Must designate Manzanita Family Faculty Organization as your charity for both programs; <a href="http://escrip.com">escrip</a> earnings - \$972.53; Fry's - \$431.43. See Note in Amazon fundraiser re iPhone/iPad purchases. Make purchases through <a href="http://Smile.amazon.com">Smile.amazon.com</a> if using iPhone or iPad (for Amazon purchases only).
<b>FALL BOOK FAIR*</b>	4,302.49	4,000.00	(302.49)	<b>November 17 - 20</b> - Budgeted Income \$22,000 (Actual \$21,903.12); Budgeted Expense \$18,000 (Actual \$17,600.63).
<b>SPRING BOOK FAIR*</b>	-	3,500.00	3,500.00	<b>April 19 - 22</b> - Budgeted Income \$20,000; Expense \$16,500.
<b>MUSTANG BUCKS</b>	25,608.00	30,000.00	4,392.00	<b>Primary Fundraiser for all FFO Supported Programs, Activities &amp; Events.</b> Suggested donation of \$100 per student. Raised \$1,174 with \$11 on 11/11 drive and \$538 with \$12 on 12/12 (\$1,712 total).
<b>TARGET</b>	1,932.40	2,800.00	867.60	<b>Program is ending in May 2016.</b> Received check for \$1,932.40 and have accumulated \$218.25 towards our last payment to be received in May for Feb. to May earnings. <b>Earn 1% for Manzanita with your REDcard (credit or debit).</b> Register at <a href="http://target.com/tnoe">target.com/tnoe</a> (Take Charge of Education); you must select Manzanita as your organization.
<b>SCHOOL PICTURE INCOME</b>	2,119.00	2,100.00	(19.00)	<b>Commission payment</b> that we receive from Inter-State.
<b>YEARBOOK</b>	-	10,600.00	10,600.00	On sale now through April 1st through Inter-State at <a href="http://www.inter-state.com">www.inter-state.com</a> (use flyer code: 03648N). Sold approx. 425 yearbooks last year @ \$25; budgeted profit is \$2,100 for 2015-2016.

**FUNDRAISING TOTALS @ 03/18/2016    \$49,881.48    \$68,150.00    \$18,268.52**

\*NET (Income less Expenses)

Note: These totals represent year-to-date activity only and not the entire budget, all activity, or all anticipated activity. They have been extracted from the year-to-date income statement. Please see attached report for the entire year's activity, annual budget and totals. Please contact the FFO Treasurer, Dena Burnside, at [bdburnside2@gmail.com](mailto:bdburnside2@gmail.com) with any questions or concerns.

**MANZANITA FAMILY FACULTY ORGANIZATION**  
**BUDGET VS. ACTUALS: 2015/2016 BUDGET - FY16 P&L**  
 July 2015 - June 2016

Actuals as of 03/18/2016; Budget is Annual Budget

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
<b>Income</b>			
AMAZON	303.87	500.00	-196.13
BOX TOPS INCOME	1,353.30	2,800.00	-1,446.70
CARNIVAL INCOME	16,685.85	12,500.00	4,185.85
DESERT DASH INCOME	13,026.41	13,000.00	26.41
DONATIONS & MISC	121.23	250.00	-128.77
E-SCRIP INCOME	972.53	2,000.00	-1,027.47
FALL BOOK FAIR INCOME	21,903.12	22,000.00	-96.88
FIFTH GRADE TRIP INCOME	24,450.00	24,000.00	450.00
FRY'S	431.43		431.43
INTEREST INCOME	3.55	0.00	3.55
MUSTANG BUCKS	25,608.00	30,000.00	-4,392.00
SCHOOL PICTURE INCOME	2,119.00	2,100.00	19.00
SPRING BOOK FAIR INCOME		20,000.00	-20,000.00
TARGET INCOME	1,932.40	2,800.00	-867.60
THIRD GRADE TRIP INCOME	8,775.00	10,260.00	-1,485.00
YEARBOOK INCOME		10,600.00	-10,600.00
<b>Total Income</b>	<b>\$117,685.69</b>	<b>\$152,810.00</b>	<b>\$ -35,124.31</b>
<b>Expenses</b>			
ART SHOW EXPENSES	97.53	300.00	-202.47
BACK TO SCHOOL WEEK	236.29	600.00	-363.71
BANK CHARGES	-21.93	1,675.00	-1,696.93
BEN'S BELLS	505.52	750.00	-244.48
BOX TOPS EXPENSE	55.39	250.00	-194.61
CARNIVAL EXPENSES	11,560.76	9,000.00	2,560.76
CLASS ROOM FUNDING	5,219.34	10,000.00	-4,780.66
DESERT DASH EXPENSES	5,293.04	6,650.00	-1,356.96
ENRICHMENT PROGRAM	21,451.83	29,000.00	-7,548.17
FALL BOOK FAIR EXPENSES	17,600.63	18,000.00	-399.37
FIFTH GRADE RECOGNITION	106.21	3,200.00	-3,093.79
FIFTH GRADE TRIP EXPENSES	20,740.56	24,000.00	-3,259.44
FORGOTTEN LUNCH SNACKS		250.00	-250.00
FOUNDATION REQUESTS	3,000.00	250.00	2,750.00
INTOUCH FEES	52.18		52.18
LIBRARY	1,990.53	2,250.00	-259.47
MILER'S CLUB		200.00	-200.00
MUSTANG BUCKS EXPENSES	403.36	800.00	-396.64
OFFICE SUPPLIES (FFO)	678.51	400.00	278.51
OFFICE SUPPORT	90.00	500.00	-410.00
PLAYGROUND BALLS		1,250.00	-1,250.00
POSTAGE		65.00	-65.00
PRESIDENT'S FUND		150.00	-150.00
PRINCIPAL'S DISCRETIONARY FUND	450.38	1,000.00	-549.62

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
PRINCIPAL'S LUNCHES		50.00	-50.00
REFRESHMENTS	362.56	350.00	12.56
SITE COUNCIL		500.00	-500.00
SPECIAL REQUESTS	1,024.02	0.00	1,024.02
SPELLING BEE	136.00	150.00	-14.00
SPRING BOOK FAIR EXPENSES		16,500.00	-16,500.00
STAFF APPRECIATION	79.31	2,250.00	-2,170.69
STAFF DEVELOPMENT	877.72	2,000.00	-1,122.28
STATUTORY AGENT	10.00	10.00	0.00
TAX PREPARATION	950.00	1,350.00	-400.00
THIRD GRADE TRIP EXPENSE	8,775.00	10,260.00	-1,485.00
VARIETY SHOW		350.00	-350.00
YEARBOOK EXPENSES		8,500.00	-8,500.00
<b>Total Expenses</b>	<b>\$101,724.74</b>	<b>\$152,810.00</b>	<b>\$ -51,085.26</b>
<b>Net Operating Income</b>	<b>\$15,960.95</b>	<b>\$0.00</b>	<b>\$15,960.95</b>
<b>Other Income</b>			
OTHER INCOME	292.90		292.90
PETTY CASH REFUND	2,620.00		2,620.00
<b>Total Other Income</b>	<b>\$2,912.90</b>	<b>\$0.00</b>	<b>\$2,912.90</b>
<b>Other Expenses</b>			
PETTY CASH FOR EVENTS	2,620.00		2,620.00
<b>Total Other Expenses</b>	<b>\$2,620.00</b>	<b>\$0.00</b>	<b>\$2,620.00</b>
<b>Net Other Income</b>	<b>\$292.90</b>	<b>\$0.00</b>	<b>\$292.90</b>
<b>Net Income</b>	<b>\$16,253.85</b>	<b>\$0.00</b>	<b>\$16,253.85</b>

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