

MANZANITA FAMILY FACULTY ORGANIZATION
TREASURER'S FUNDRAISING REPORT
AS OF FEBRUARY 12, 2016

FUNDRAISING ACTIVITIES:	YTD Actual	Annual Budget	Amount "To Go"	Notes
AMAZON	\$ 199.02	\$ 500.00	\$ 300.98	Earn .5% for Manzanita by shopping at smile.amazon.com . Register and select Manzanita Family Faculty Organization as your charitable organization. Must start your shopping at that link when you purchase (get 1.2% on Amazon purchases through eScript - see below. Purchases made on iPhone/iPad not eligible on eScript but are on Smile).
BOX TOPS	1,353.30	2,800.00	1,446.70	Finishing up Spring collection/contest - will earn approximately \$600.00, about the same as the Fall collection; Clip Official Coupons off Products with the Pencil Logo (btfe.com). Receive 10 cents each. Fun contest - class and individual prizes. Collections in Oct., Feb. and May; checks come in Dec./Jan. & Apr.
CARNIVAL INCOME*	(1,965.27)	3,500.00	5,465.27	Figures shown are the budgeted PROFIT. March 6th - Budgeted income is \$12,500 and budgeted expense is \$9,000. Expenses are going to be higher so we are aiming for \$7,000 in sponsorships. The financials currently reflect approx. \$850.00 in check deposits made and we have another \$1,250.00 on website that will be paid after the carnival. Expecting approx. \$1,000 in sponsorships to come in, which leaves us with \$4,000 needed (40 sponsors). Expect to make approx. \$6,800 on ticket sales and \$700 on food trucks. Paid vendor deposits (\$2,800). Tickets & sponsorships: https://manzanitacarnival.eventbrite.com/
DESERT DASH INCOME*	7,703.37	6,350.00	(1,353.37)	Fun Run in Sabino Canyon occurred on Oct. 24th - Income of \$12,996 for t-shirt sales, sponsorships and Chipotle dine out; expenses of \$5,293 for t-shirts, banner & event expenses. Budgeted income is \$13,000 and budgeted expense is \$6,650. Chipotle Dine Out earned \$586.41. Still have t-shirts to sell.
E-SCRIP/FRY'S	1,403.70	2,000.00	596.30	Shopping programs that earn money for Manzanita (online shopping at escrip.com and grocery shopping at Fry's Food). Register VIP card at frysfood.com . Must designate Manzanita Family Faculty Organization as your charity for both programs; escrip earnings - \$972.27; Fry's - \$431.43. See Note in Amazon fundraiser re iPhone/iPad purchases. Make purchases through Smile.amazon.com if using iPhone or iPad (for Amazon purchases only)
FALL BOOK FAIR*	4,302.49	4,000.00	(302.49)	November 17 - 20 - Budgeted Income \$22,000 (Actual \$21,903.12); Budgeted Expense \$18,000 (Actual \$17,600.63)
SPRING BOOK FAIR*	-	3,500.00	3,500.00	April 19 - 22 - Budgeted Income \$20,000; Expense \$16,500
MUSTANG BUCKS	25,077.00	30,000.00	4,923.00	Primary Fundraiser for all FFO Supported Programs, Activities & Events. Suggested donation of \$100 per student. Raised \$1,174 with \$11 on 11/11 drive and \$538 with \$12 on 12/12 (\$1,712 total).
TARGET	-	2,800.00	2,800.00	Program is ending in May 2016. Check should be coming for \$1,932.40 any time and have accumulated \$49.80 towards our last payment to be received in May for Feb. to May earnings. Earn 1% for Manzanita with your REDcard (credit or debit). Register at target.com/tcoe (Take Charge of Education); you must select Manzanita as your organization
SCHOOL PICTURE INCOME	2,119.00	2,100.00	(19.00)	Commission payment that we receive from Inter-State; received in December and another \$46.00 a couple of weeks ago.
YEARBOOK	-	10,600.00	10,600.00	On sale now through April 1st through Inter-State at www.inter-state.com (use flyer code: 03648N). Sold approx. 425 yearbooks last year @ \$25; budgeted profit is \$2,100 for 2015-2016.

FUNDRAISING TOTALS @ 02/12/2016 \$40,192.61 \$68,150.00 \$27,957.39

*NET (Income less Expenses)

Note: These totals represent year-to-date activity only and not the entire budget, all activity, or all anticipated activity. They have been extracted from the year-to-date income statement. Please see attached report for the entire year's activity, annual budget and totals. Please contact the FFO Treasurer, Dena Burnside, at bdburnside2@gmail.com with any questions or concerns.

MANZANITA FAMILY FACULTY ORGANIZATION

BUDGET VS. ACTUALS: 2015/2016 BUDGET - FY16 P&L

July 2015 - June 2016

Actuals as of 02/12/2016; Budget is Annual Budget

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Income			
AMAZON	199.02	500.00	-300.98
BOX TOPS INCOME	1,353.30	2,800.00	-1,446.70
CARNIVAL INCOME	851.26	12,500.00	-11,648.74
DESERT DASH INCOME	12,996.41	13,000.00	-3.59
DONATIONS & MISC	121.23	250.00	-128.77
E-SCRIP INCOME	972.27	2,000.00	-1,027.73
FALL BOOK FAIR INCOME	21,903.12	22,000.00	-96.88
FIFTH GRADE TRIP INCOME	24,450.00	24,000.00	450.00
FRY'S	431.43		431.43
INTEREST INCOME	2.74	0.00	2.74
MUSTANG BUCKS	25,077.00	30,000.00	-4,923.00
SCHOOL PICTURE INCOME	2,119.00	2,100.00	19.00
SPRING BOOK FAIR INCOME		20,000.00	-20,000.00
TARGET INCOME		2,800.00	-2,800.00
THIRD GRADE TRIP INCOME	7,770.00	10,260.00	-2,490.00
YEARBOOK INCOME		10,600.00	-10,600.00
Total Income	\$98,246.78	\$152,810.00	\$ -54,563.22
Expenses			
ART SHOW EXPENSES		300.00	-300.00
BACK TO SCHOOL WEEK	236.29	600.00	-363.71
BANK CHARGES	-21.93	1,675.00	-1,696.93
BEN'S BELLS		750.00	-750.00
BOX TOPS EXPENSE	55.39	250.00	-194.61
CARNIVAL EXPENSES	2,816.53	9,000.00	-6,183.47
CLASS ROOM FUNDING	4,622.99	10,000.00	-5,377.01
DESERT DASH EXPENSES	5,293.04	6,650.00	-1,356.96
ENRICHMENT PROGRAM	13,155.11	29,000.00	-15,844.89
FALL BOOK FAIR EXPENSES	17,600.63	18,000.00	-399.37
FIFTH GRADE RECOGNITION	106.21	3,200.00	-3,093.79
FIFTH GRADE TRIP EXPENSES	20,740.56	24,000.00	-3,259.44
FORGOTTEN LUNCH SNACKS		250.00	-250.00
FOUNDATION REQUESTS	3,000.00	250.00	2,750.00
LIBRARY	1,990.53	2,250.00	-259.47
MILER'S CLUB		200.00	-200.00
MUSTANG BUCKS EXPENSES	403.36	800.00	-396.64
OFFICE SUPPLIES (FFO)	678.51	400.00	278.51
OFFICE SUPPORT	90.00	500.00	-410.00
PLAYGROUND BALLS		1,250.00	-1,250.00
POSTAGE		65.00	-65.00
PRESIDENT'S FUND		150.00	-150.00
PRINCIPAL'S DISCRETIONARY FUND	415.43	1,000.00	-584.57
PRINCIPAL'S LUNCHES		50.00	-50.00

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
REFRESHMENTS	362.56	350.00	12.56
SITE COUNCIL		500.00	-500.00
SPECIAL REQUESTS	987.01	0.00	987.01
SPELLING BEE	136.00	150.00	-14.00
SPRING BOOK FAIR EXPENSES		16,500.00	-16,500.00
STAFF APPRECIATION	79.31	2,250.00	-2,170.69
STAFF DEVELOPMENT	877.72	2,000.00	-1,122.28
STATUTORY AGENT	10.00	10.00	0.00
TAX PREPARATION		1,350.00	-1,350.00
THIRD GRADE TRIP EXPENSE		10,260.00	-10,260.00
VARIETY SHOW		350.00	-350.00
YEARBOOK EXPENSES		8,500.00	-8,500.00
Total Expenses	\$73,635.25	\$152,810.00	\$ -79,174.75
Net Operating Income	\$24,611.53	\$0.00	\$24,611.53
Other Income			
OTHER INCOME	292.90		292.90
PETTY CASH REFUND	1,220.00		1,220.00
Total Other Income	\$1,512.90	\$0.00	\$1,512.90
Other Expenses			
PETTY CASH FOR EVENTS	1,220.00		1,220.00
Total Other Expenses	\$1,220.00	\$0.00	\$1,220.00
Net Other Income	\$292.90	\$0.00	\$292.90
Net Income	\$24,904.43	\$0.00	\$24,904.43

Thursday, Feb 11, 2016 11:35:52 PM PST GMT-7 - Cash Basis