

MANZANITA FAMILY FACULTY ORGANIZATION
TREASURER'S FUNDRAISING REPORT
AS OF NOVEMBER 6, 2015

| FUNDRAISING ACTIVITIES: | YTD Actual | Annual Budget | Amount "To Go" | Notes |
|--------------------------------------|--------------------|--------------------|--------------------|--|
| AMAZON | \$ 66.62 | \$ 500.00 | \$ 433.38 | Earn .5% for Manzanita by shopping at smile.amazon.com. Register and select Manzanita Family Faculty Organization as your charitable organization. Must start your shopping at that link when you purchase (get 1.2% on Amazon purchases through eScrip - see below. Purchases made on iPhone/iPad not eligible on eScrip but are on Smile.) |
| BOX TOPS | - | 2,800.00 | 2,800.00 | Clip Official Coupons off Products with the Pencil Logo (btfe.com). Receive 10 cents each. Have \$750 pending since last collection in May; collections in Oct., Feb. and May; checks come in Jan. & Apr. Fun contest - class and individual prizes. First contest just ended Oct. 21st. Expecting just over \$600 (lower than recent contests) |
| CARNIVAL INCOME* | (106.21) | 3,500.00 | 3,606.21 | March 6th - Budgeted income is \$12,500 and budgeted expense is \$9,000. Paid up front for shuttle costs from La Encantada |
| DESERT DASH INCOME* | 6,556.96 | 6,350.00 | (206.96) | Fun Run in Sabino Canyon occurred on Oct. 24th - Income of \$11,850 for t-shirt sales & sponsorships and expenses of \$5,293 for t-shirts, banner & event expenses. Budgeted income is \$13,000 and budgeted expense is \$6,650 |
| E-SCRIP/FRY'S | 892.43 | 2,000.00 | 1,107.57 | Shopping programs that earn money for Manzanita (online shopping at escrip.com and grocery shopping at Fry's Food). Register VIP card at frysfod.com. Must designate Manzanita Family Faculty Organization as your charity for both programs; escrip earnings - \$655.12; Fry's - \$237.31. See Note in Amazon fundraiser re iPhone/iPad purchases. Make purchases through Smile.amazon.com if using iPhone or iPad (for Amazon purchases only) |
| FALL BOOK FAIR* | - | 4,000.00 | 4,000.00 | November 17 - 20 - Budgeted Income \$22,000; Expense \$18,000 |
| SPRING BOOK FAIR* | - | 3,500.00 | 3,500.00 | April 19 - 22 - Budgeted Income \$20,000; Expense \$16,500 |
| MUSTANG BUCKS | 21,135.00 | 30,000.00 | 8,865.00 | Primary Fundraiser for all FFO Supported Programs, Activities & Events. Suggested donation of \$100 per student. Actual is based on checks received/deposited from district; latest estimate of actual funds received approx. \$23,135 based on report and funds yet to be received/deposited; about \$6,865 away from the \$30,000 goal |
| TARGET | - | 2,800.00 | 2,800.00 | Program is ending in May 2016. Accumulated \$1,354 to be paid in February. One last payment to be received in May for Feb. to May earnings. Earn 1% for Manzanita with your REDcard (credit or debit). Register at target.com/tcoe (Take Charge of Education); you must select Manzanita as your organization |
| SCHOOL PICTURE INCOME | - | 2,100.00 | 2,100.00 | Commission payment that we receive from Inter-State towards end of the year |
| YEARBOOK | - | 10,600.00 | 10,600.00 | On sale soon (online through Inter-State) and will go through April 1st - Sold approx. 425 yearbooks last year @ \$25; budgeted profit is \$2,100 for 2015-2016 |
| FUNDRAISING TOTALS @ 11/06/15 | \$28,544.80 | \$68,150.00 | \$39,605.20 | |

*NET (Income less Expenses)

Note: These totals represent year-to-date activity only and not the entire budget, all activity, or all anticipated activity. They have been extracted from the year-to-date income statement. Please see attached report for the entire year's activity, annual budget and totals. Please contact the FFO Treasurer, Dena Burnside, at bdburnside2@gmail.com with any questions or concerns.

MANZANITA FAMILY FACULTY ORGANIZATION
BUDGET VS. ACTUALS: 2015/2016 BUDGET - FY16 P&L
 July 2015 - June 2016

Actuals as of 11/06/2015; Budget is Annual Budget

| | TOTAL | | |
|--------------------------------|--------------------|---------------------|----------------------|
| | ACTUAL | BUDGET | OVER BUDGET |
| Income | | | |
| AMAZON | 66.62 | 500.00 | -433.38 |
| BOX TOPS INCOME | | 2,800.00 | -2,800.00 |
| CARNIVAL INCOME | | 12,500.00 | -12,500.00 |
| DESERT DASH INCOME | 11,850.00 | 13,000.00 | -1,150.00 |
| DONATIONS & MISC | 100.00 | 250.00 | -150.00 |
| E-SCRIP INCOME | 655.12 | 2,000.00 | -1,344.88 |
| FALL BOOK FAIR INCOME | | 22,000.00 | -22,000.00 |
| FIFTH GRADE TRIP INCOME | 23,450.00 | 24,000.00 | -550.00 |
| FRY'S | 237.31 | | 237.31 |
| INTEREST INCOME | 1.90 | 0.00 | 1.90 |
| MUSTANG BUCKS | 21,135.00 | 30,000.00 | -8,865.00 |
| SCHOOL PICTURE INCOME | | 2,100.00 | -2,100.00 |
| SPRING BOOK FAIR INCOME | | 20,000.00 | -20,000.00 |
| TARGET INCOME | | 2,800.00 | -2,800.00 |
| THIRD GRADE TRIP INCOME | 4,195.00 | 10,260.00 | -6,065.00 |
| YEARBOOK INCOME | | 10,600.00 | -10,600.00 |
| Total Income | \$61,690.95 | \$152,810.00 | \$ -91,119.05 |
| Expenses | | | |
| ART SHOW EXPENSES | | 300.00 | -300.00 |
| BACK TO SCHOOL WEEK | 236.29 | 600.00 | -363.71 |
| BANK CHARGES | -20.30 | 1,675.00 | -1,695.30 |
| BEN'S BELLS | | 750.00 | -750.00 |
| BOX TOPS EXPENSE | | 250.00 | -250.00 |
| CARNIVAL EXPENSES | 106.21 | 9,000.00 | -8,893.79 |
| CLASS ROOM FUNDING | 3,203.39 | 10,000.00 | -6,796.61 |
| DESERT DASH EXPENSES | 5,293.04 | 6,650.00 | -1,356.96 |
| ENRICHMENT PROGRAM | 4,555.36 | 29,000.00 | -24,444.64 |
| FALL BOOK FAIR EXPENSES | | 18,000.00 | -18,000.00 |
| FIFTH GRADE RECOGNITION | 106.21 | 3,200.00 | -3,093.79 |
| FIFTH GRADE TRIP EXPENSES | 20,740.56 | 24,000.00 | -3,259.44 |
| FORGOTTEN LUNCH SNACKS | | 250.00 | -250.00 |
| FOUNDATION REQUESTS | 3,000.00 | 250.00 | 2,750.00 |
| LIBRARY | 1,550.67 | 2,250.00 | -699.33 |
| MILER'S CLUB | | 200.00 | -200.00 |
| MUSTANG BUCKS EXPENSES | 403.36 | 800.00 | -396.64 |
| OFFICE SUPPLIES (FFO) | 662.38 | 400.00 | 262.38 |
| OFFICE SUPPORT | 90.00 | 500.00 | -410.00 |
| PLAYGROUND BALLS | | 1,250.00 | -1,250.00 |
| POSTAGE | | 65.00 | -65.00 |
| PRESIDENT'S FUND | | 150.00 | -150.00 |
| PRINCIPAL'S DISCRETIONARY FUND | 73.79 | 1,000.00 | -926.21 |
| PRINCIPAL'S LUNCHES | | 50.00 | -50.00 |

| | TOTAL | | |
|-----------------------------|--------------------|---------------------|-----------------------|
| | ACTUAL | BUDGET | OVER BUDGET |
| REFRESHMENTS | 224.20 | 350.00 | -125.80 |
| SITE COUNCIL | | 500.00 | -500.00 |
| SPECIAL REQUESTS | 68.66 | 0.00 | 68.66 |
| SPELLING BEE | 136.00 | 150.00 | -14.00 |
| SPRING BOOK FAIR EXPENSES | | 16,500.00 | -16,500.00 |
| STAFF APPRECIATION | | 2,250.00 | -2,250.00 |
| STAFF DEVELOPMENT | 877.72 | 2,000.00 | -1,122.28 |
| STATUTORY AGENT | 10.00 | 10.00 | 0.00 |
| TAX PREPARATION | | 1,350.00 | -1,350.00 |
| THIRD GRADE TRIP EXPENSE | | 10,260.00 | -10,260.00 |
| VARIETY SHOW | | 350.00 | -350.00 |
| YEARBOOK EXPENSES | | 8,500.00 | -8,500.00 |
| Total Expenses | \$41,317.54 | \$152,810.00 | \$ -111,492.46 |
| Net Operating Income | \$20,373.41 | \$0.00 | \$20,373.41 |
| Net Income | \$20,373.41 | \$0.00 | \$20,373.41 |

Thursday, Nov 05, 2015 08:02:03 PM PST GMT-7 - Cash Basis